

# Achieve more with KROHNE

**KROHNE**

 measure the facts

## KROHNE Product Manager

### The Company

**KROHNE** is a world-leading manufacturer and supplier of solutions in industrial process instrumentation. We employ over 4,000 employees globally across 16 production facilities.

While today being a global supplier for process instrumentation and automation, KROHNE started as a small enterprise a century ago and has advanced from an instrument manufacturer to a provider of industrial measurement products, solutions, and services.

2021 marked the 100th anniversary of KROHNE, and the aim of the new management team is to strengthen the foundation and to set the course for the next 100 years.

**KROHNE Ltd.** was founded in 1976 and is the Group centre of excellence for Coriolis mass flowmeter technology and conducts all its research and development and manufacturing operations at two modern manufacturing facilities in Wellingborough. In addition, KROHNE Ltd is also responsible for the sales and marketing for the complete KROHNE Group product range to the UK market.

### The role

Responsibility for the Coriolis Flow Meter marketing and Product support for the assigned countries (to be defined).

The main responsibilities of the position are:

- Life cycle management of Coriolis products
- Generating of PIF's and MRS' for new product development
- Support new product developments in close co-operation with R&D, production engineering and production
- Product promotion and sales support in his regions.
- Commercial negotiation with distributors and customers.

If interested, please send your CV with a covering letter to:

Daniella Stermasi – HR Department  
KROHNE Limited • 34-38 Rutherford Drive • Wellingborough • Northants • NN8 6AE  
Tel.: +44 1933 408 623 • [d.stermasi@krohne.com](mailto:d.stermasi@krohne.com)



[www.krohne.com](http://www.krohne.com)

# Achieve more with KROHNE

**KROHNE**

 measure the facts

- Produce Documentation and fliers for the Optimass product line.
- Achieve targets for the product and develop the business in his regions
- Monitor and analyse market and competitor information
- Program and Product monitoring and improvement

## **Product Support**

- Handle day to day technical and commercial queries.
- Assist with compiling sales and technical documentation.
- Assist with preparation of documentation and planning of product launches.
- Preparation of quotes, proposals and tenders where required for Mass Flow
- Assist with maintenance of the sales and production tools like ERPLN, CPQ, T sheets and price lists
- Assist/general support for the Group Product Manager.
- Manage new private label implementations
- International travel to assigned countries as and when required. The level and length of travel will depend on the nature of the activity needed.
- Perform any other duties as assigned by the Group Product Manager

If interested, please send your CV with a covering letter to:

Daniella Stermasi – HR Department  
KROHNE Limited • 34-38 Rutherford Drive • Wellingborough • Northants • NN8 6AE  
Tel.: +44 1933 408 623 • [d.stermasi@krohne.com](mailto:d.stermasi@krohne.com)



[www.krohne.com](http://www.krohne.com)