



Achieve more with KROHNE

KROHNE **measure the facts**

KROHNE is an innovative process instrumentation and measurement solutions company operating in more than 40 countries. Through continuous research and development and a consistent customer orientation, we are one of the leaders in our industry. KROHNE Limited, based in Wellingborough, Northamptonshire is the KROHNE group's centre of excellence for Coriolis mass flowmeter technology with over 90% of production destined for the export market.

KROHNE Limited is looking for a

Internal Sales Engineer

To provide fast, efficient and helpful solutions to our customers on KROHNE products to meet their specific requirements.

Reporting to: Office Sales Manager

Tenure: Permanent

Working hours: 37½ Hours per Week

Monday – Thursday 08:30 – 17:00, Friday 08:30 – 14:30.

Your main responsibilities:

Within the role of an Internal Sales Engineer, you will be responsible for processing sales enquiries and:

- Providing accurate advice and guidance on the correct production selection for the customer needs
- Achieving the best fit for the customer at the lowest cost
- Generating written and verbal proposals, within a response timeframe
- Providing technical and commercial support to an Area Sales Manager
- Taking ownership of key product lines and becoming the single point of contact for a designated sales territory.

Your qualifications:

- Experience or demonstrable knowledge of flow and level instrumentation is essential.
- A Degree/HNC in Electrical, Mechanical or Chemical Engineering would be advantageous.
- Experience in technical sales would be desirable.

If interested, please send your CV with a covering letter stating your salary requirements to:

Mrs Hannah Jenkins • Human Resources Business Partner
KROHNE Limited • 2-4 Davy Close • Wellingborough • Northants • NN8 6AE
Tel.: +44 1933 408 639 • h.jenkins@krohne.com



www.krohne.com

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Personal characteristics

- Ability to establish and maintain working relationships with others, share information and resources with others, as required.
- Ability and willingness to follow instructions of management and respond to requests from others in the team in a helpful manner.
- Strong written and verbal communication skills
- Demonstrates an understanding of the needs of internal and external customers.
- Ensures actions meet or exceed customer requirements.
- Monitors and manages own time to ensure tight schedules are met.
- A technical mindset with an appetite to learn.
- Self-reliant

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