

# Achieve more with KROHNE

**KROHNE**

 measure the facts

KROHNE is an innovative process instrumentation and measurement solutions company operating in more than 40 countries. Through continuous research and development and a consistent customer orientation, we are one of the leaders in our industry. KROHNE Inc. headquartered in Beverly, MA covers the United States, Canada, Mexico, and the Caribbean regions through a vast network of direct sales personnel and representative partners.

KROHNE Inc. is looking for an

## **Inside Sales Engineer - Beverly, MA**

We are currently looking for a professional to join our dynamic, growing team as an Inside Sales Engineer in our Beverly location. This person will support all sales channels in providing technical review of applications, commercial review of terms and conditions, and make the best possible recommendations in order to satisfy the needs of our customers.

### **Your main responsibilities:**

- Support District Sales Managers, affiliated representative companies, and end customers through technical application assessment, product presentations and recommendations, quotation generation and periodic contact.
- Communicate effectively and efficiently with contacts both internal and external to KROHNE.
- Assist affiliated representative companies with product selection and pricing.
- Coordinate customer development efforts closely with outside sales representatives and District Sales Managers.
- Prepare and follow up on quotations and offers.
- Work with resources within KROHNE to develop and coordinate technical responses to Requests for Quotation.
- Project a positive attitude at all times when working with internal and external customers.

### **Your qualifications:**

Bachelor's degree in engineering, math or science and/or 5 years of experience providing customer facing technical support preferred. Engineering background is preferred. Customer service experience is a plus but not essential.

### **We offer:**

Salary commensurate with experience and the responsibilities of the role. Employees enjoy working for an international, privately held, family run company with a friendly environment as well as a full program of employee benefits including: medical, dental, disability, life insurance, EAP, pet insurance Aflac programs and more.

*We provide equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or genetics. KROHNE, Inc. complies with applicable federal, state & local laws governing nondiscrimination in employment. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation and training.*

If interested, please send your CV, salary requirements and availability to:

Lisa LaPorte Pais • Director of Human Resources  
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[www.krohne.com](http://www.krohne.com)