



 **Achieve more  
with KROHNE**

**KROHNE**

 **measure the facts**

KROHNE is an innovative process instrumentation and measurement solutions company operating in more than 40 countries. Through continuous research and development and consistent customer orientation, we are one of the leaders in our industry. KROHNE operates based on the principle of “Local Business, Local People,” emphasizing trust in local employees and management while building local engineering and application expertise to provide the highest level of customer service.

**KROHNE Japan K.K is looking for a**

## **Outside Sales Manager Instrumentation**

### **Your main responsibilities:**

You will be responsible for both maintaining existing clients and developing new business opportunities within Japan.

- EPC companies, equipment manufacturers, trading companies and end users
- Develop and maintain long-term relationships with existing and new customers
- Priority industries include marine, chemical, oil & gas, food & beverage and energy
- Take initiative throughout the full sales cycle
- Projects will include both domestic and international opportunities.

### **Your qualifications:**

- Bachelor's degree or higher
- Approximately 5+ years of sales instrumentation experience in the domestic market
- Strong knowledge of instrumentation and process measurement industries (Flow, level, pressure, temperature and analytics)

### **We offer:**

- Health insurance
- Employees' pension insurance
- Employment insurance
- Workers' compensation insurance
- Retirement allowance system

You can expect a demanding and varied job with long-term perspective and a salary commensurate with the benefits of a large company.

On <https://www.krohne.com/ja-jp> you'll find additional information about our organization.

For details, please contact Mr. Thatsaphone Boongnong, General Manager, Tel.: +81 (0) 3 6240 1840

Mail: E-mail: [B.Thatsaphone@KROHNE.com](mailto:B.Thatsaphone@KROHNE.com):